

A Business guide to getting paid kit: Get your business credit on track & get your customers to pay with these three books! (The Collecting Money Series) (Volume 16)



A Business guide to getting paid kit is three of my most popular books combined together to give you a handy reference as you make collection calls and try to deal with excuses, how to choose a reputable collection agency when you need one and how to get paid from your customers on time. The economy has changed how we do business and how we get paid. This affects our biggest asset our cash flow. So what can we do to keep the cash flowing and keep up with these changing market conditions? We have to change, change how we limit our credit risk, how we extend credit, our payment terms and how we deal with customers who may suddenly have a hard time making payment. Now is the time to take a look at your credit screening processes, are they still relevant or working the same as they did 3 or 4 years ago or does something need to be changed?

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